## 2022

## **Business Communication Paper: BCM-AE-1014**

(English)

Time: 3 hours

Full Marks: 80

The figures in the margin indicate full marks for the questions.

- 1. State whether the following statements are True or False: 1×10=10
  - a) A handshake is an example of Haptics.
  - b) Perceptions play no role in communication situations.
  - c) Silence conveys a lot about the person's attitude.
  - d) Premature evaluation is an interpersonal barrier to communication.
  - e) Trust and credibility are the building blocks of interpersonal communication.
  - f) A business letter does not act as a valid document and evidence of contract between two parties.
  - g) Memos do not ensure quick and smooth flow of information in an organization.
  - h) Reports play a vital role in decision making and formulation of administrative policies in every organization.
  - i) Noise refers to any kind of hindrance or interference.
  - j) Speeches and presentations are not an indispensable part of business communication.
- 2. Answer the following questions:

 $2 \times 5 = 10$ 

- a) Write a short note on two-way model of communication.
- b) Define minutes and resolution.

- c) Mention two limitations of informal communication. d) How does noise disturb the communication process? e) Write two functions of business letters.
- 3. Answer the following:
  - a) Correct any five of the following as directed:  $1 \times 5 = 5$ 
    - i) He hanged the coat on the peg. (Correct the wrong word)
    - ii) Zubeen Garg is an imminent singer. (Correct the wrong word)
    - iii) Earthly pleasures are momentary / momentous. (Choose the correct option)
    - iv) The Sun is stationary / stationery. (Choose the correct option)
    - v) All his attempts were in vain / vein. (Choose the correct option)
    - vi) The moral of the army was high. (Correct the wrong word)
    - vii) The Minister will visit shortly / recently. (Choose the correct option)
    - b) Do as directed (any five):

 $1 \times 5 = 5$ 

- i) Study of the human mind. (Express in one word)
- ii) Incapable of being seen through. (Express in one word)
- iii) Give the antonym of 'Prosperity'.
- iv) Give the synonym of 'Bogus'.

- v) Promises should be kept. (Change the voice)
- vi) God alone can save him. (Change into negative)
- vii) Who does not wish to be happy?

  (Change into an Affirmative sentence)
- viii) Make a sentence with 'at the eleventh hour'.
- c) Correct any five of the following:

 $1 \times 5 = 5$ 

- i) He has sold his old furnitures.
- ii) The wage of sin is death.
- iii) I have learnt a new poetry.
- iv) He resembled to his father.
- v) Don't make noise.
- vi) Tell me who is your father.
- vii) He left the village with bag and baggage.
- d) Correct any five of the words that have been underlined: 1×5=5
  - i) Ranjan had a mischivous sense of humour.
  - ii) You have to work hard to become succesful.
  - iii) Cigarete smoking is injurious to health.
  - iv) Meet me at a spacific time and place.
  - v) Raja is meticulus about his appearance.
  - vi) Febuary comes after January.
  - vii) What a wierd thing it is!
- 4. a) Answer any two of the following:

 $10 \times 2 = 20$ 

- i) What do you understand by barriers of communication?
   Write briefly on Physical barriers and Semantic barriers.
   2+4+4=10
- ii) What is communication? Describe the elements of the communication process. 2+8=10
- iii) Discuss the different directions in which communication flows within an organization.
- iv) What is a speech? What are the characteristics of a good speech? 2+8=10
- v) What is an office order? Mention some of the occasions in which office orders are issued. Draft an office order asking employees to avoid smoking during office hours. 2+2+6=10
- b) Answer *any two* of the following: 10×2=20
  - i) As the Manager of Kirloskar Oil Engines Ltd., Pune, write a letter to Jamunalal Electricals, Nasik cancelling an order for electrical goods because of the delay in executing the order.
  - ii) Write a sales letter to promote the sale of a fairness cream.
  - iii) Draft a Memorandum to an employee seeking an explanation for going on leave without prior permission.
  - iv) You are the System Analyst of Modern College, Hyderabad. Write a letter to Imperial Systems, Hyderabad seeking a quotation for computers, printers and UPS systems for your College Computer Laboratory. Request them to state all terms of sale.
  - v) Prepare a resume for a commerce graduate with some work experience, aspiring for the post of an accountant in a reputed company.